

Allison - it is nearly impossible for me to try to breakdown my salary into how much time was spent in different area of work, so I am not going to try to do that. For a single-person run organization we both know that creating such %'s are hard to verify anyway.

2013:

From January 1 to December 31, 2013, New Harvest *spent a total of \$58,115.03*

- \$50,000.04 on the Executive Director's salary
- \$2,647.50 on web development
- \$4437.14 on travel expenses
- \$1030.35 on miscellaneous expenses (Network for Good subscription, printing, etc.)

In the same time period, New Harvest received a total of *\$38,077.61 in donations*

- \$16,362.11 through PayPal
- \$7,694.66 through Network for Good
- \$14,020.84 through cheques, employee gift matching programs, and charitable funds

This period was essentially New Harvest's first year - it was hard to get any meaningful work done especially with so little money.

2014:

From January 1 to Dec 31, 2014 New Harvest spent a total of \$59,570 and received \$291,448 in revenue. During this period we started two companies. Muufri, dedicated to making milk without cows, has received \$2M + 200K euros because of our work. Clara Foods has received \$1.75 M

We operate by bringing researchers to their first data/milestone/prototype such that they can seek funds without depending on us anymore.

I can't give more detail than this at the moment. I hope this suffices.