Animal Charity Evaluators

Board of Directors Meeting Minutes
Date: August 14, 2016

In attendance:

Chairperson: Jonas Mueller Treasurer: Peter Hurford Secretary: Jeff Sebo

Board Member: Sam Bankman-Fried Executive Director: Jon Bockman

Absent:

Board Member: S. Greenberg Board Member: Claire Zabel

Quorum established: Yes

1. Call to order: JM called the meeting to order at 9:10am PST

2. Approval of minutes: Minutes were approved via email.

3. Items considered:

1. Brief financial update (JB)

a. Updated financials

2016	July
Beginning balance	\$367,838.99
Income	\$57,209.31
ACE Contributions	\$51,576.79
Top Charity Contributions	\$4,967.52
Other Income	\$665.00
Expenses	\$32,519.47
Net income/loss	\$24,689.84
Ending balance	\$392,528.83
for Top Charities (donations that have already	
reached our bank acct that are allocated to	
top charities)	\$44,494.64
ACE's balance	\$348,034.19

- 2. Progress update (progress in relation to <u>strategic plan</u>) (JB)
 - a. AR conference, strategic discussion
 - i. Staff met at AR conference for strategic discussion, which JB will summarize for board later in the call.
 - ii. It was great for the staff to spend time together, might like to have annual retreat moving forward.

b. ACE article

- i. Great article on ACE and effective animal advocacy.
- ii. Hoping to connect with more journalists moving forward, so that we can pitch or help with stories.
- c. Launch of Advocacy Research Fund
 - i. Will be accepting applications through September 2
 - ii. Is the 25k limit a good idea? Might be dissuading who need more money for good projects. Maybe find a way to mitigate that risk.
- d. Updated Survey Guidelines
 - i. Working to improve this resource, going well.
- e. Additional staff
 - i. Hired an expert in web development part time. This person previously did outstanding work as a volunteer.
- f. Potential advertising
 - Speaking with a donor about a gift that would be earmarked for advertising.
 - ii. Considering making a professional video for ACE as part of this plan.
- g. Site redesign
 - i. Going well, though taking longer than expected.
- h. Policies in progress
 - GS has been organizing all our policies together in one place. This will make ACE more structurally sound.
- i. Fundraising
 - i. New processor, page
 - 1. Made a formal switch to Paypal Payments Pro; much better than previous processor so far.
 - 2. New donate page is up and running, and much better than previous page.
 - ii. Matching campaigns
 - 1. 100k matching campaign this year, building on 50k matching campaign last year.
 - 2. JB talked with a donor about other ideas for matching campaigns too. The board discussed several possibilities and will return to this topic soon.
- 3. Summary of strategic discussion by ACE staff (JB)
 - a. JB summarized staff discussion about communication, research, fundraising, workshop with ACE board. Board likes these ideas.

- 4. Update on vice chair position and board priorities (JM)
 - a. JM overextended as chair, would like a vice chair.
 - b. Since everyone else is overextended too, board expansion seems to be first step towards solution.
 - c. So, JM will focus on board recruitment in short term.
- 5. Investment update (PH)
 - a. Draft policy
 - b. PH made progress towards e-Trade application.
 - c. Distributing policy to board, will consider and vote on it in our next meeting.
- 6. Recruitment committee (JS)
 - a. JS will be asking each board member to suggest names, and to reach out to EA / AR contacts for suggestions. (Staff too.)
 - b. When we reach out to people for suggestions, we should indicate that background in law, finance, or activism especially welcome, but other backgrounds welcome too.
- 7. Evaluation committee (CZ)
 - a. No update.
- 8. Next board meeting (JM)
 - a. September 25, 2016
- 4. New business:
- **5. Closed session (optional: excludes ED or other invited guests):** [N/A if the session was not closed]
- 6. Next scheduled meeting:
- 7. Meeting adjourned at 12:20pm PST on 8/14/16 by JM

Submitted by:

Jeff Sebo, Board Secretary

Jonas Mueller, Board Chair