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**GFI: Organizational Expenses
July 1, 2017 through June 30, 2018**

Our team is committed to ensuring that The Good Food Institute is among the most cost-effective non-profit organizations in the world: we strive to ensure that all donor dollars are focused on creating the most possible good. We focus on decreasing the number of animals farmed, thereby making a positive impact on animal protection, climate change, sustainability, and global health. As an organization founded on the principles of effective altruism, GFI's goal is that no organization will have better cost-benefit outcomes.

On July 1, 2017, we had just 12 team members, we did not yet have directors for our SciTech, Innovation, International, or Communications departments, and our Policy director had been with the organization for just a month. As of June 30, 2018, GFI has all nine director roles filled and 48 staff members: in the U.S., India, Brazil, Israel, and most recently China, with plans to expand into Europe in late 2018. However, the nature of our work transcends borders: we work with researchers, entrepreneurs, and established food companies (many of which are multinational), regardless of their geographic location. We work to achieve permanent transformation of the global food system.

In the period July 1, 2017 to June 30, 2018, GFI spent \$2,655,119. Our goal for 2018 is to secure \$7.5 million in gifts and grants. The funding that we secure in the next 12 months will fuel our continued growth in programs and impact as outlined in our Strategic Plan, growing to approximately 70 U.S. and at least 20 overseas staff. As of June 30, 2018, we have raised \$3,021,891 (so roughly 40 percent of our goal).

The Good Food Institute

Organizational Expenses July 1, 2017 to June 30, 2018

Expenditures	Science & Technology	Innovation	Policy	Corporate Engagement	International Engagement*	Executive & Operations	Communications	Development	TOTAL
5000 PERSONNEL	\$ 319,868	\$ 287,478	\$ 237,179	\$ 153,832	\$ 112,518	\$ 395,305	\$ 261,409	\$ 276,874	\$ 1,765,969
6000 PROFESSIONAL SERVICES	\$ 19,178	\$ 12,236	\$ 195,486	\$ 5,501	\$ 255,244	\$ 38,638	\$ 13,897	\$ 7,641	\$ 579,873
7100 TRAVEL	\$ 19,419	\$ 16,605	\$ 2,591	\$ 9,820	\$ 22,506	\$ 3,027	\$ 3,676	\$ 20,678	\$ 108,417
7200 STAFF RETREATS	\$ 1,584	\$ 2,196	\$ 197	\$ 839	\$ 1,403	\$ 12,192	\$ 885	\$ 1,924	\$ 21,587
8100 OFFICE OPERATIONS	\$ 7,155	\$ 3,649	\$ 5,177	\$ 5,342	\$ 1,057	\$ 32,971	\$ 14,245	\$ 9,090	\$ 69,225
8200 EVENTS	\$ 26,370	\$ 150	\$ 587	\$ 4,087	\$ 2,464	\$ 3,788	\$ 560	\$ 27,013	\$ 62,809
8500 GRANTS	\$ 17,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ 20,000
9000 OTHER DIRECT	\$ 153	\$ 300	\$ 40	\$ 259	\$ 131	\$ 23,271	\$ 2,786	\$ 465	\$ 27,238
Total Expenditures	\$ 410,728	\$ 322,615	\$ 441,257	\$ 179,680	\$ 395,323	\$ 509,193	\$ 297,457	\$ 346,685	\$ 2,655,119